



# Building **EPIC** Applications: Transitioning from “Tactical” to Production Ready Solutions

# Who am I? - From Kosice to London



[linkedin.com/in/martin-miskuf](https://www.linkedin.com/in/martin-miskuf)

## Experience

### Head of Analytics and Model Development London Branch

EP Commodities  
EP Commodities, a.s. · Full-time  
Apr 2022 - Present · 1 yr 11 mos  
London, England, United Kingdom

EP Commodities specializes in the trading of energy commodities, transit and storage capacities. We deal with transactions in natural gas, power, emissions allowances, coal and structural products like spreads acr ...see more

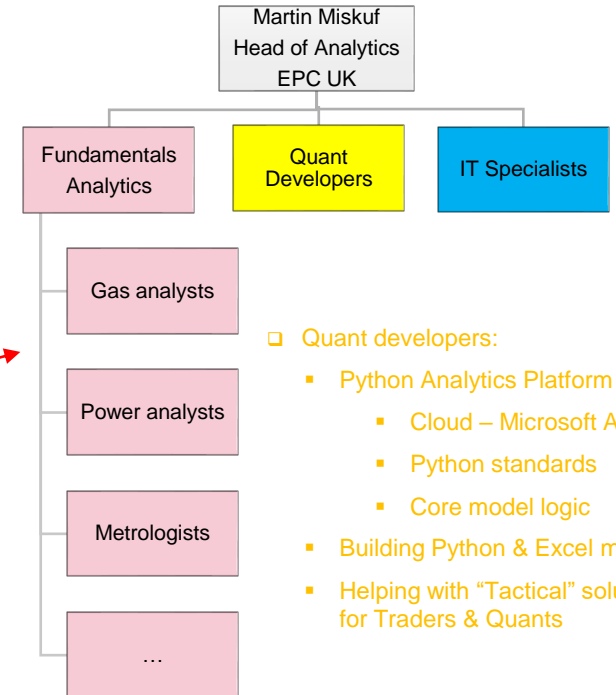
### Developer

Gazprom Marketing & Trading  
Aug 2018 - Mar 2022 · 3 yrs 8 mos  
London, United Kingdom

Developer, Data & Analytics, Gazprom Marketing & Trading, London, United Kingdom  
Main responsibilities:...



Now, I'm leading team of 10+ people



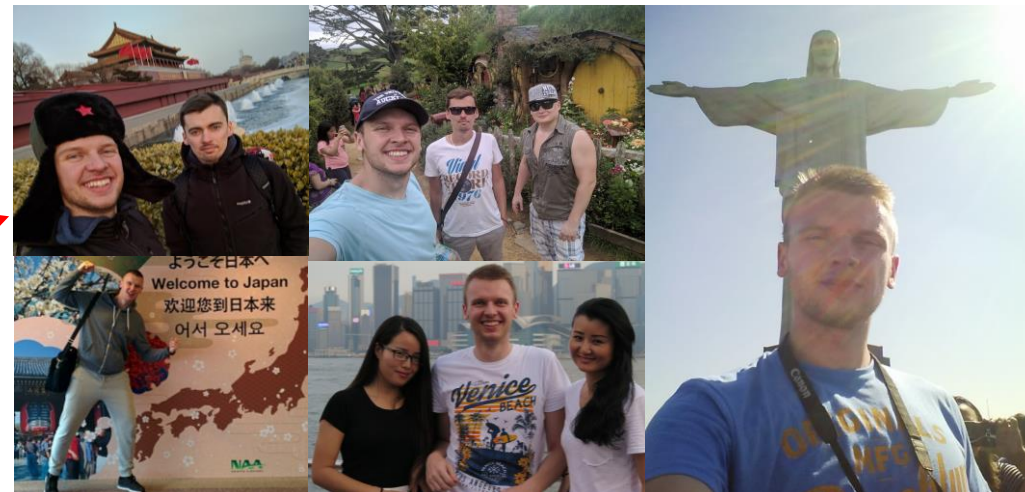
## Ph.D. Student

The Technical University of Košice  
Sep 2014 - Jun 2018 · 3 yrs 10 mos  
Košice, Slovakia

The team of Intelligent Cybernetics Systems, Department of Cybernetics and Artificial Intelligence, Faculty of electrical engineering and informatics... see more



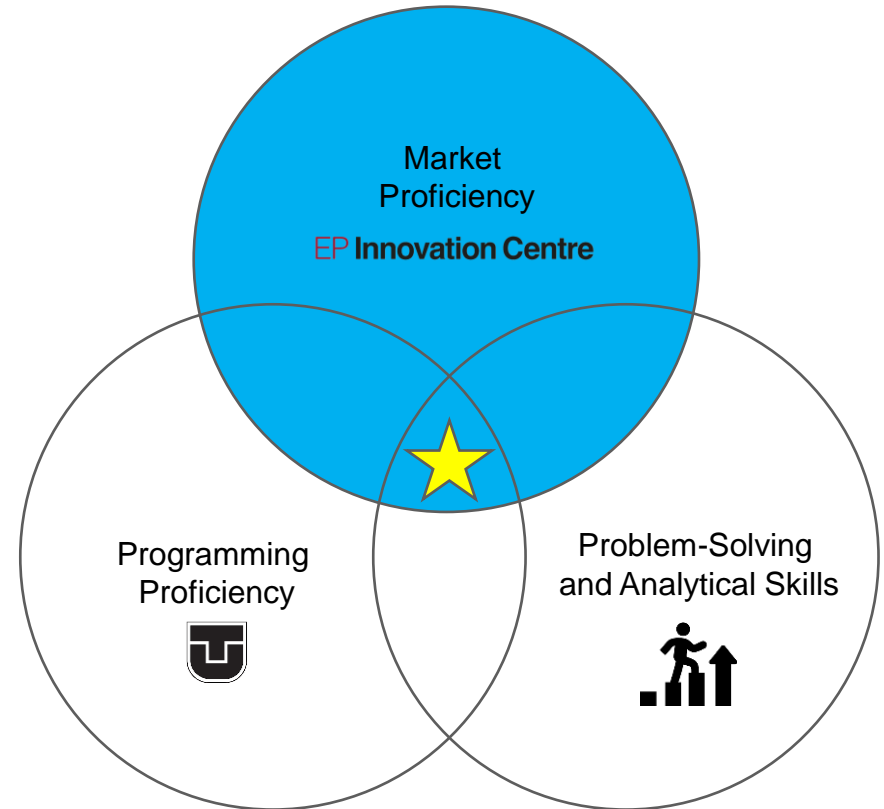
Department of Cybernetics and Artificial Intelligence  
stránka Katedry Kybernetiky a Umelej Inteligencie na TU Košice



During PhD: Improved tech, soft, managerial skills ... saw the world

# Agenda

- Recap – Who we are, EP Innovation Centre
- What should we already know about energy markets & trading?
- From “tactical” to production ready solutions
  - Excel models
  - Python – Excel models
  - Cloud based analytics platform
- Aspiring to Become an **EPIC** Quantitative Developer
- Q&A Session



# EP Holding - Who we are?

## EPH



### Gas Transmission

Operator of the biggest pipeline in Europe and critical gas infrastructure for Western, Central and Southern Europe

[Read more](#)

### Gas & Power Distribution

Key strategic gas infrastructure operator & relevant power distributor in Slovakia and the Czech Republic

[Read more](#)



### Heat Infra

A leading supplier of heat in the Czech Republic, serving hundreds of thousands of households and commercial customers

[Read more](#)



### Gas Storage

A major operator of natural gas storage capacity in the region of Slovakia, Czech Republic and Austria.

[Read more](#)



### Renewables

Producer of energy from a balanced mix of renewable energy sources

[Read more](#)



### Power Generation

One of Europe's leading producers of energy from traditional sources

[Read more](#)

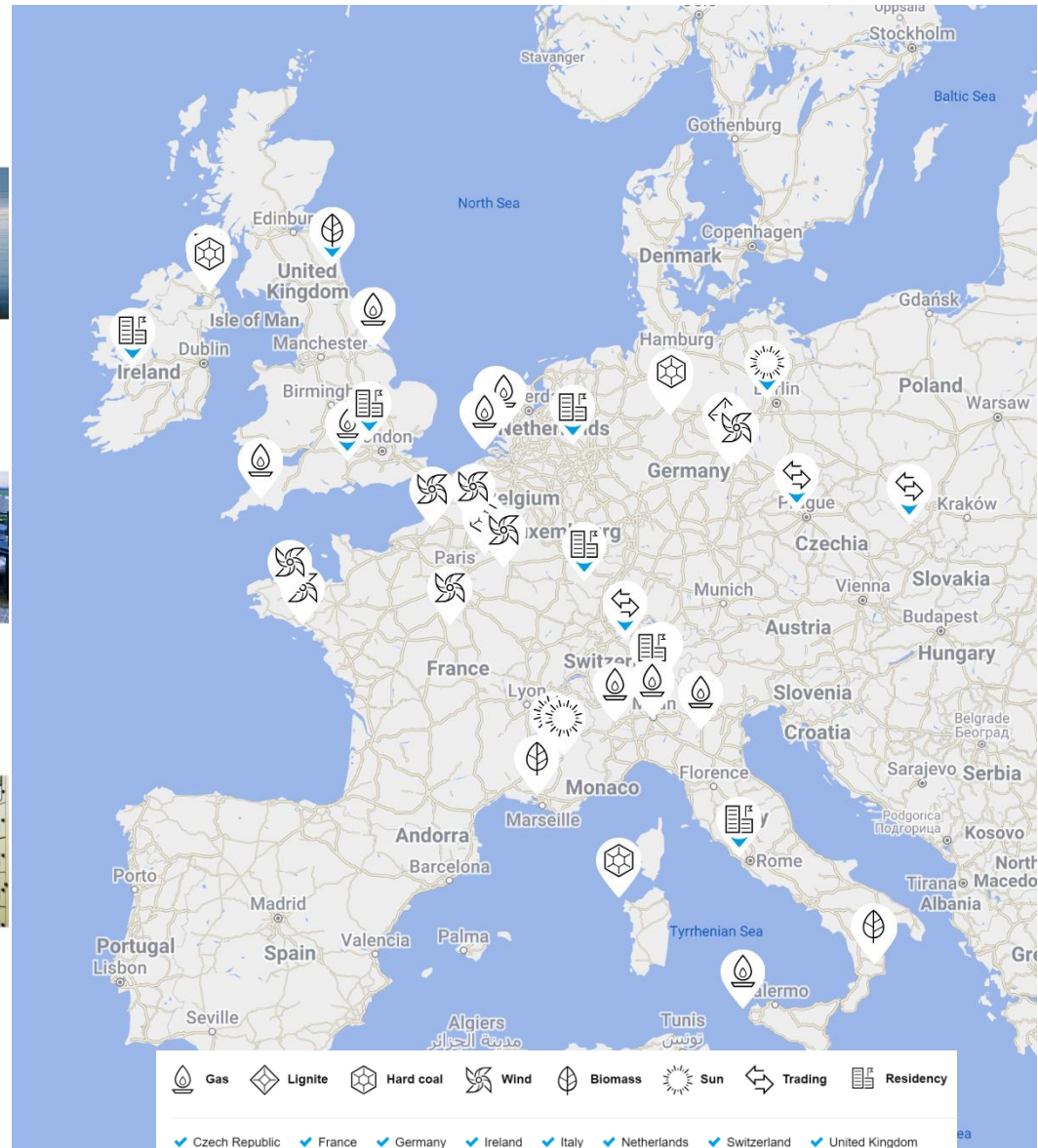


### Mining

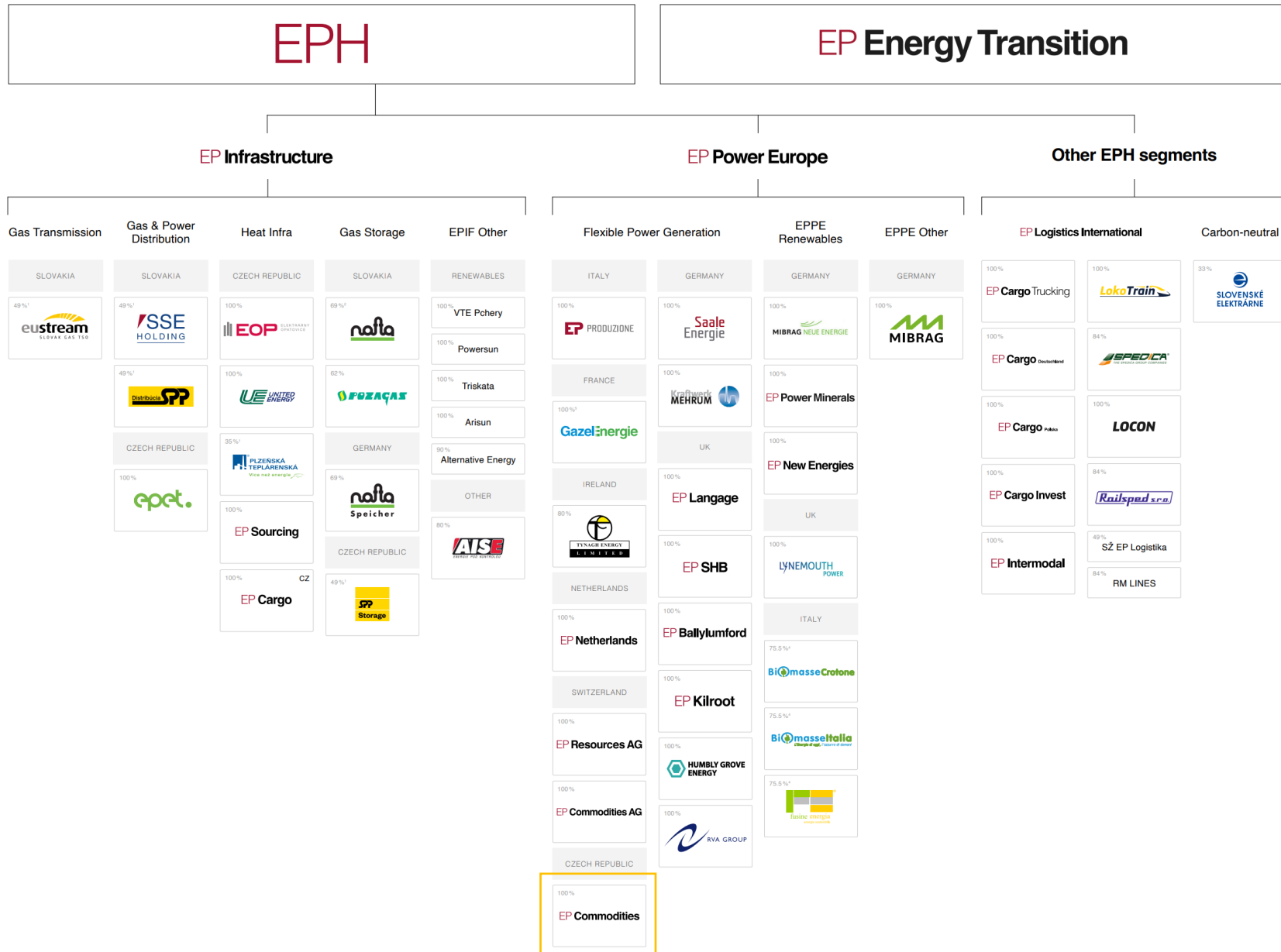
Operator of the second largest mining company in Germany

[Read more](#)

## EP Power Europe



# From EP Holding through EP Power Europe to EP Commodities



Sainsbury's

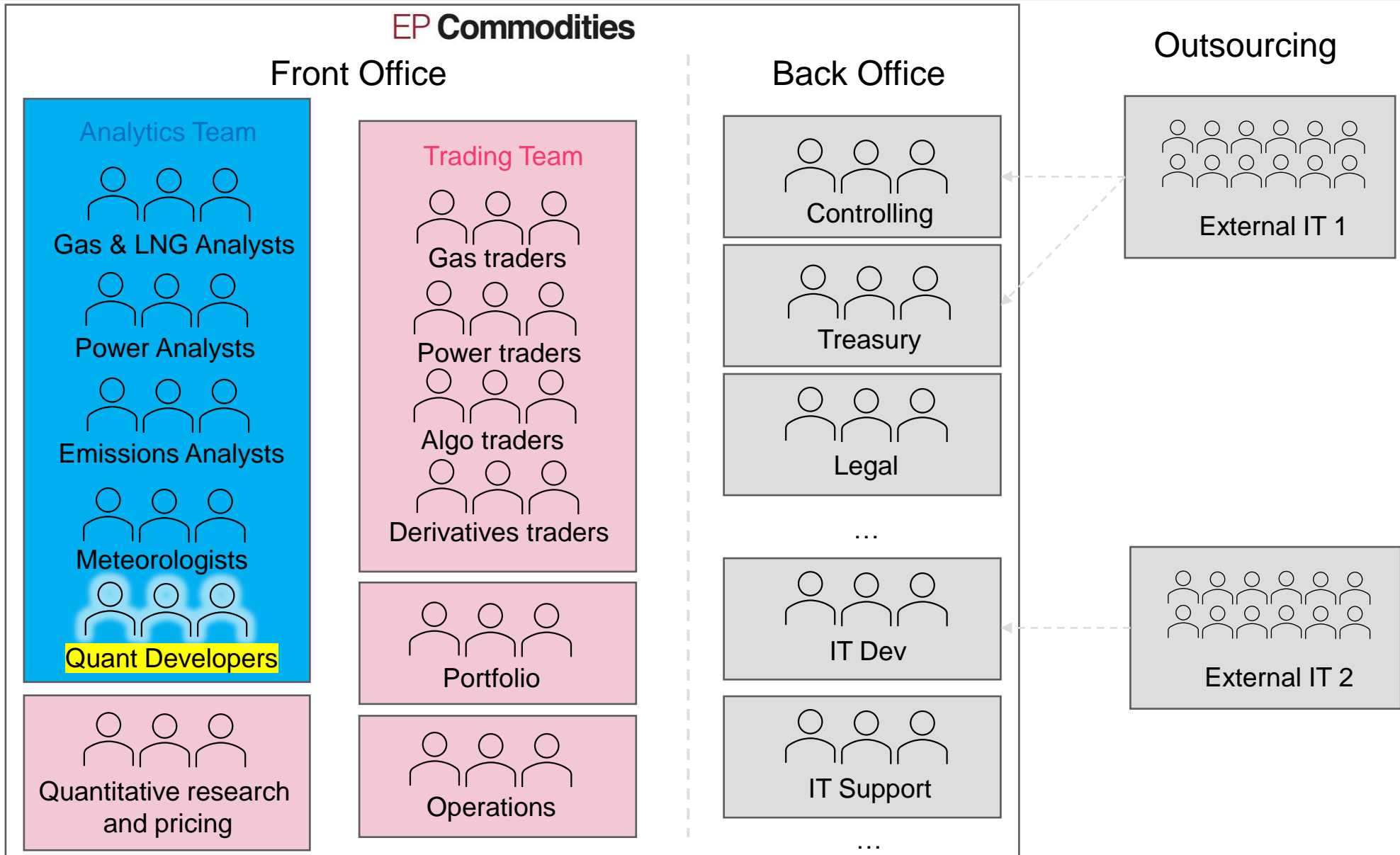


Foot Locker



...

# The most important slide – Quant dev vs. Delivery center dev



## Quick introduction to the energy commodity analytics & trading



There are three ways to make a living in this business: **be first; be smarter; or cheat.** Now, I don't cheat. And although I like to think we have some pretty smart people in this building, it sure is a hell of a lot easier to just be first.

# Fundamental analytics of energy markets

## Market fundamentals

### Power example

	UK	NL	FR	DE
Residual Load (GWh/d)	15	-30	-5	30
Price (EUR/MWh)	70	55	60	90

Demand – (Wind + Solar) = Residual Load

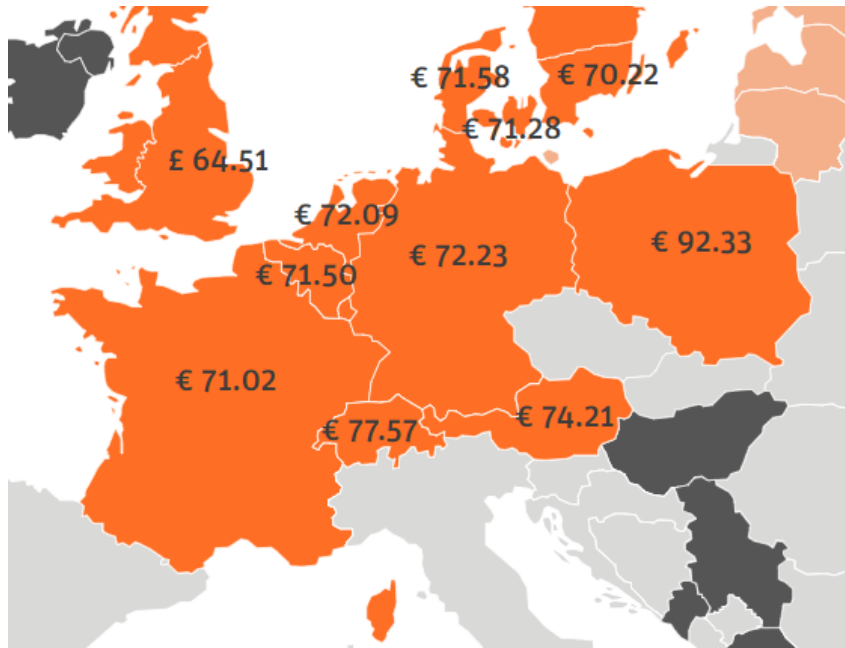
Demand – (Wind + Solar + Nuclear + Hydro) = Adjusted Residual Load

### Gas example

Date	Supply	Demand	Storage	Imbalance
Winter	840	-1060	146	-74
Summer	793	-551	-144	98

Demand + Production + Border Flows + LNG + Storage = Balance  
 Storage + Balance = IMBALANCE STORAGE

### Location spreads



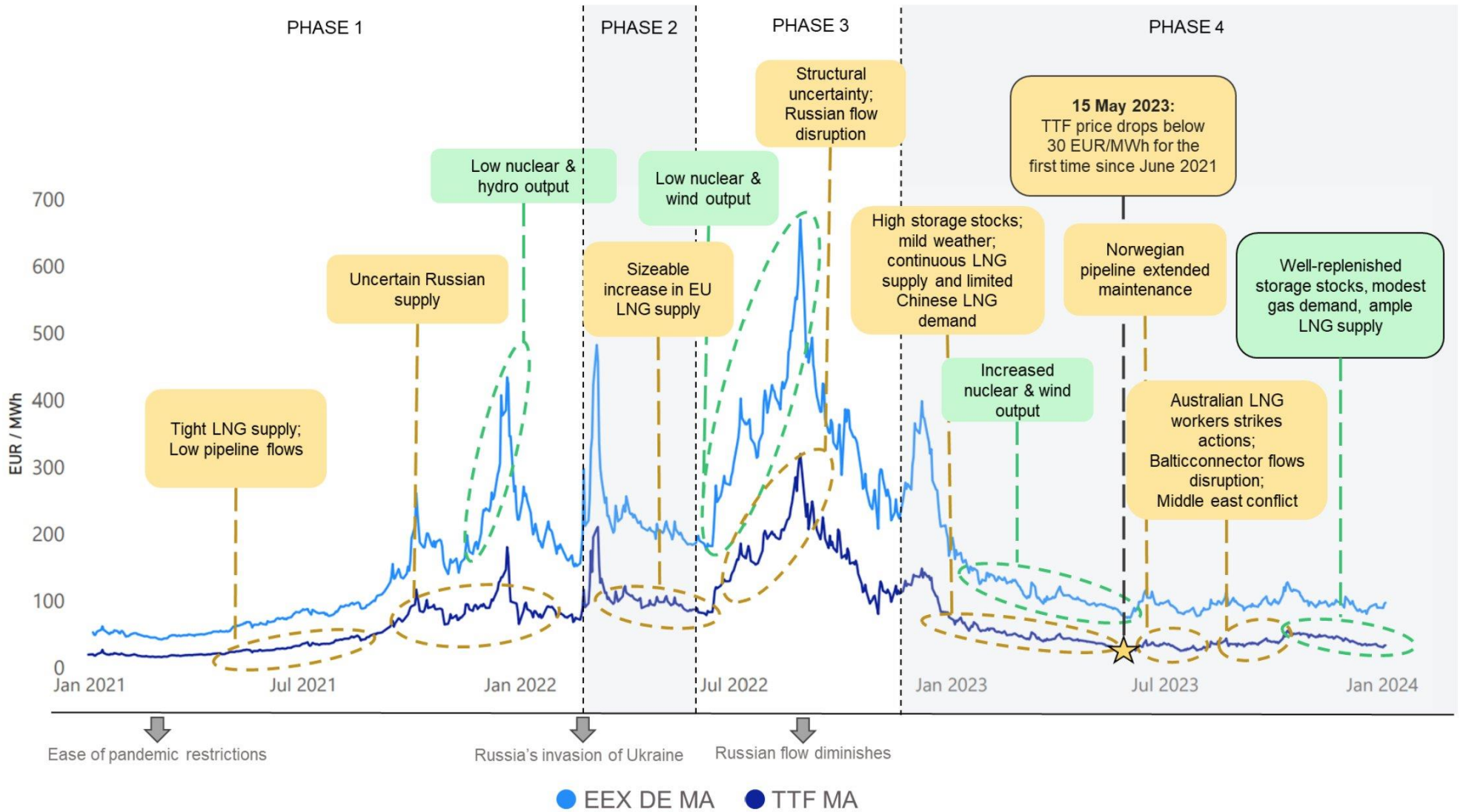
### Time spreads



How do we decide: Combination of: **Fundamental Analysis**, Technical Analysis, Open Interest, Commitments of Traders, Option Analysis, ...



# EU Gas & Power market



# How to make money on the energy market

Asymmetrical reaction of market – bad vs good news



**"Buy low, sell high"** remains a timeless strategy.

Additionally:

"Buy high, sell even higher" suggests capitalizing on momentum.

"Sell low, buy even lower" hints at attempting to catch falling prices, often a risky endeavour.

"Buy the rumour, sell the news" advises capitalizing on market expectations before and after significant events.

"Cut your losses short, let your profits run" emphasizes the importance of minimizing losses quickly while allowing profitable trades to continue.

"The trend is your friend" suggests following the direction of market trends for successful trading.

"Don't try to catch a falling knife" warns against attempting to buy assets that are rapidly declining in value without clear indicators of a reversal.

# Let's trade



NL Gas (TTF): <https://www.tradingview.com/chart/?symbol=NYMEX%3ATTTF1%21>  
 DE Power (DEB): <https://www.tradingview.com/chart/YvghlZYz/?symbol=NYMEX%3ADEB1%21>

# The EPIC life of a quantitative developer



What my mom thinks I do



What my co-workers think I do



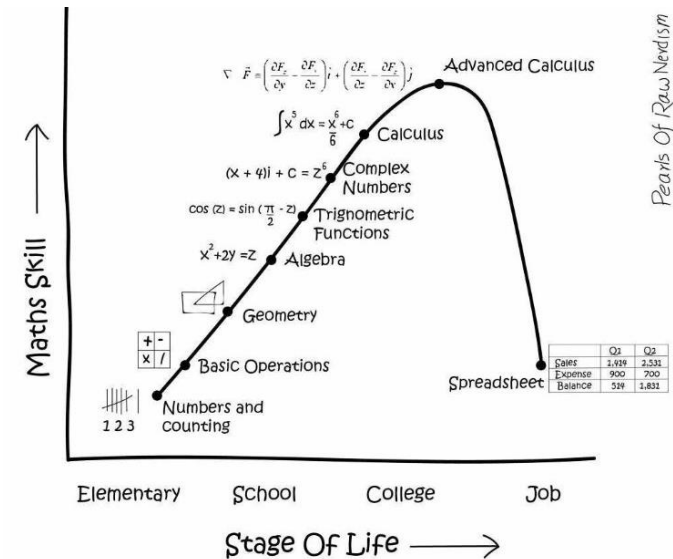
What my friends think I do



What my family thinks I do



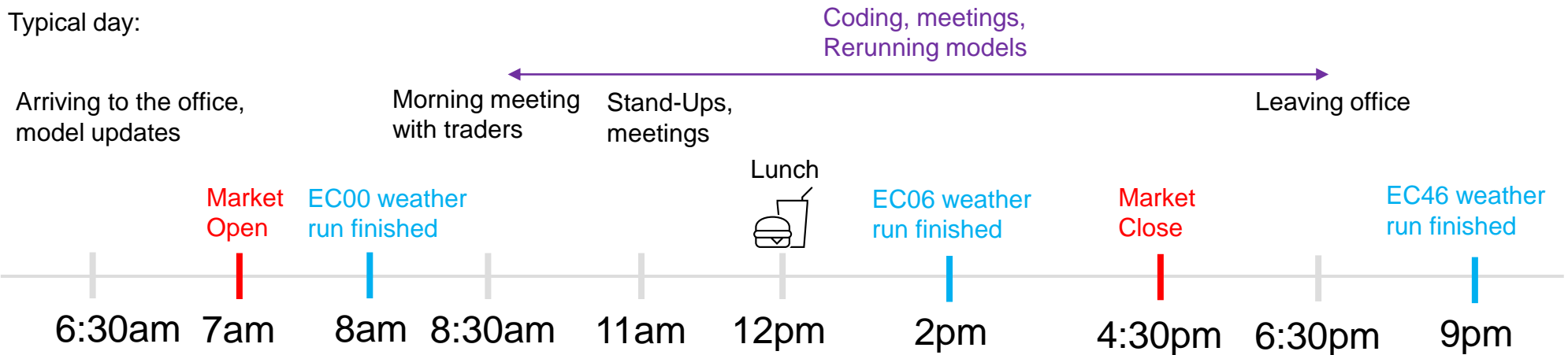
What I think I do




What I really do

# Life in the Front Office

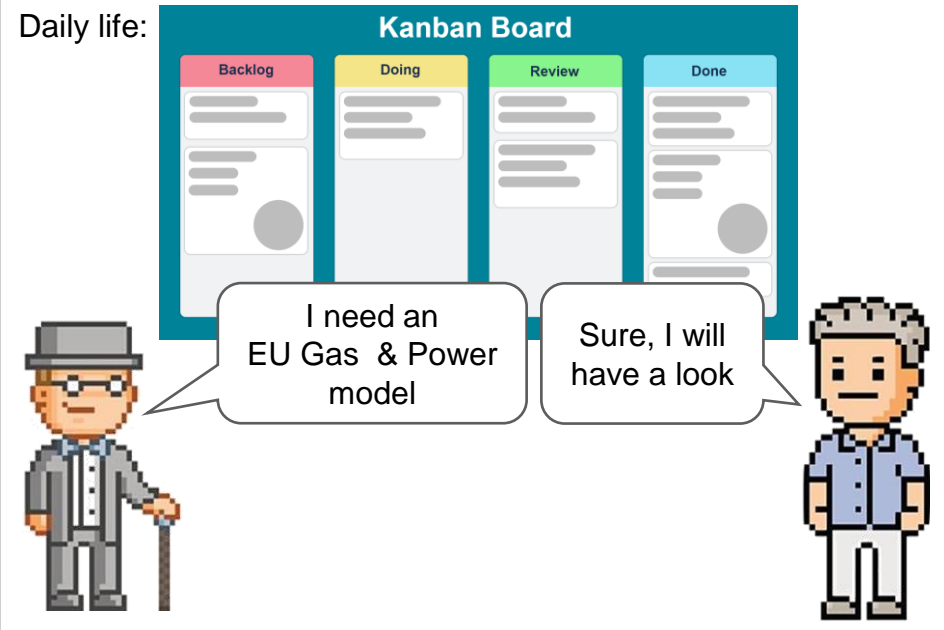
Typical day:



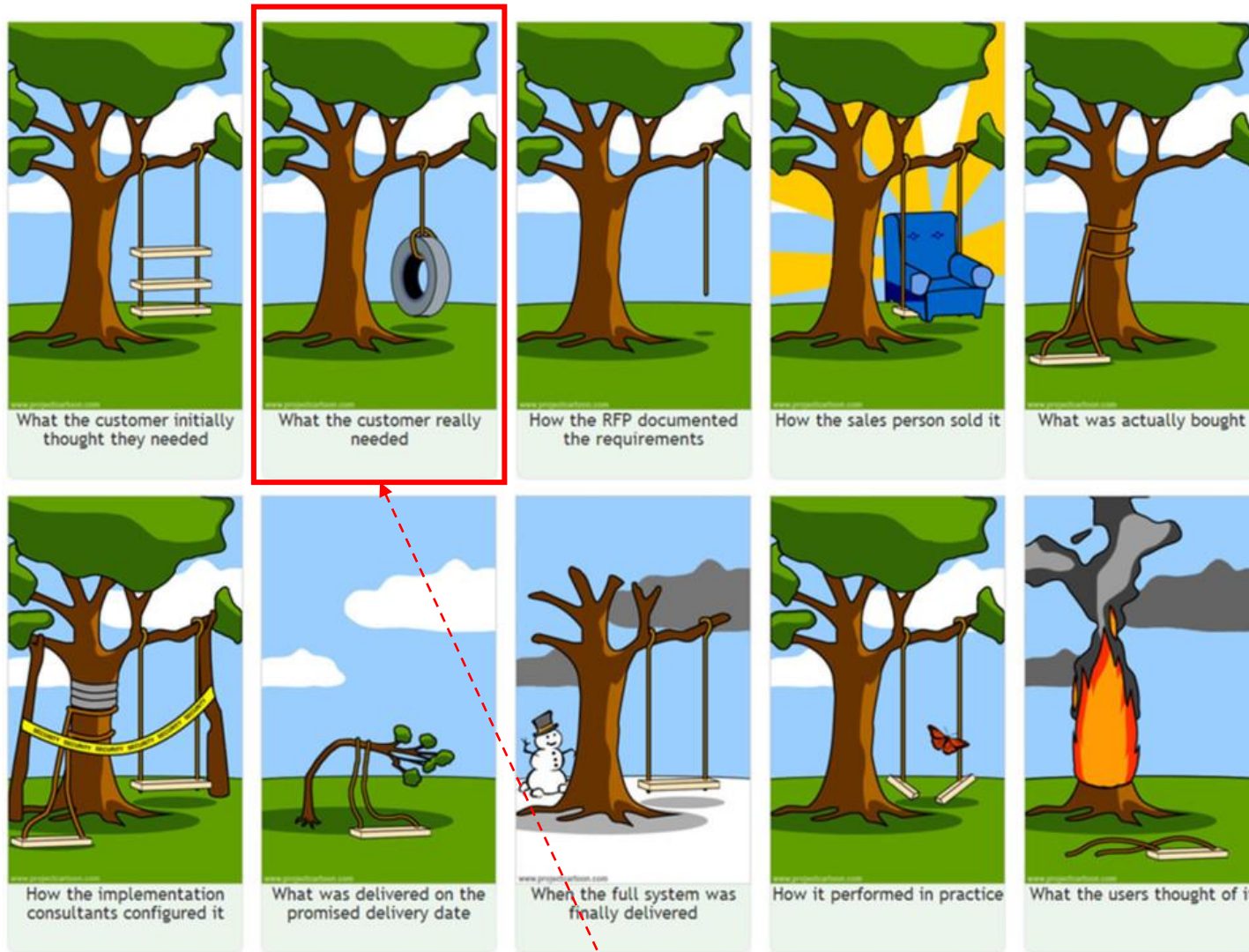
Yearly life:

- **January** – Peak winter, **Ski trip**
- **February** – High wind
- March – End of winter season,  **Bonus, Company Ski trip**
- **April** – Start of summer season, first storage injections
- May – Summer heatwave warnings, **Holiday no 1.**
- Jun – Holding meetings
- July – Maintenance season starts, **Holiday no 2.**
- August – Peak summer, high solar – negative power prices
- September – FR strikes season
- **October** – Start of Gas year, start of winter season
- **November** – Seasonal weather forecasts, first cold spells, storage withdrawals
- December – Christmas/New Year low demand period, **Holiday no 3.**

Daily life:



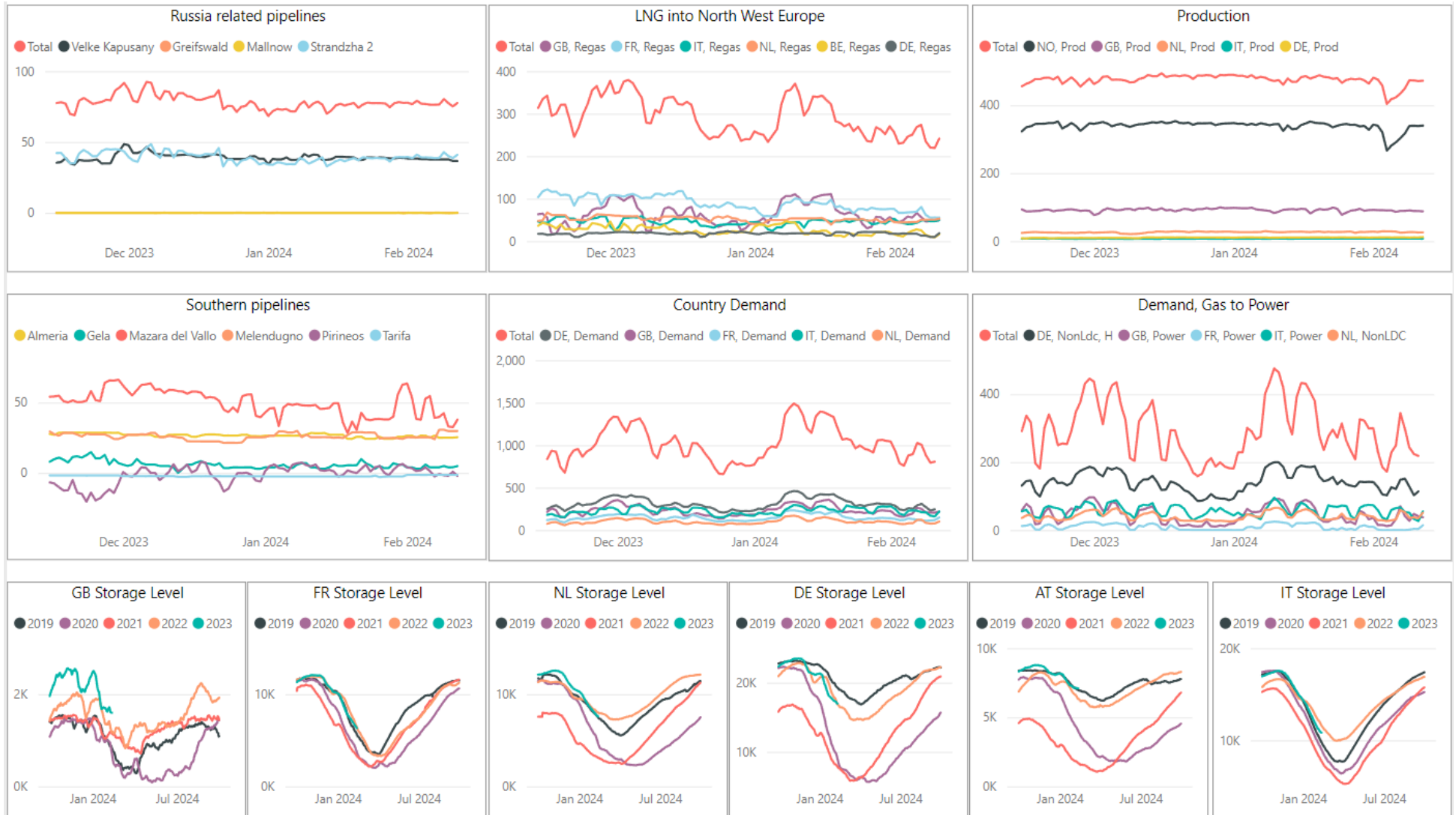
# From “Tactical” to Production solutions



As a technical professional, **avoid over-complicating or overthinking solutions.**

Leveraging **market knowledge** will help you strike the right balance between complexity and the value your solution delivers to users.

# Use case 1: Building Gas S&D (Supply and Demand) model – Excel



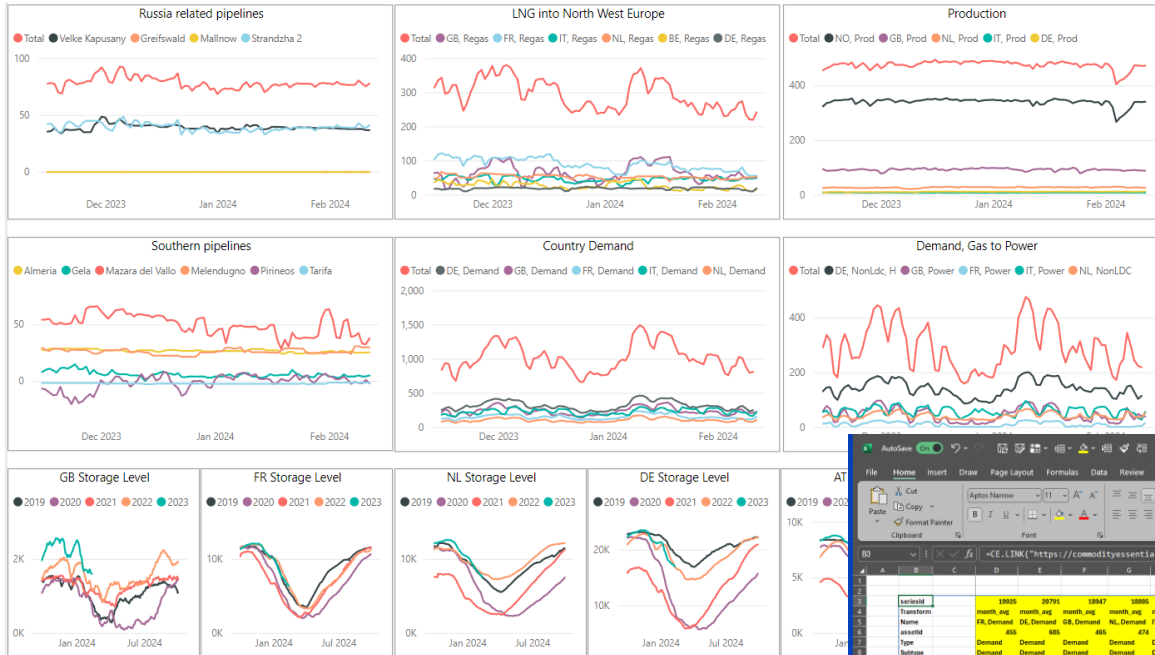
<https://gasdashboard.entsog.eu/>  
<https://gas.kyos.com/gas>  
<https://commodityessentials.com/>

# Use case 1: Building Gas S&D (Supply and Demand) model – Excel

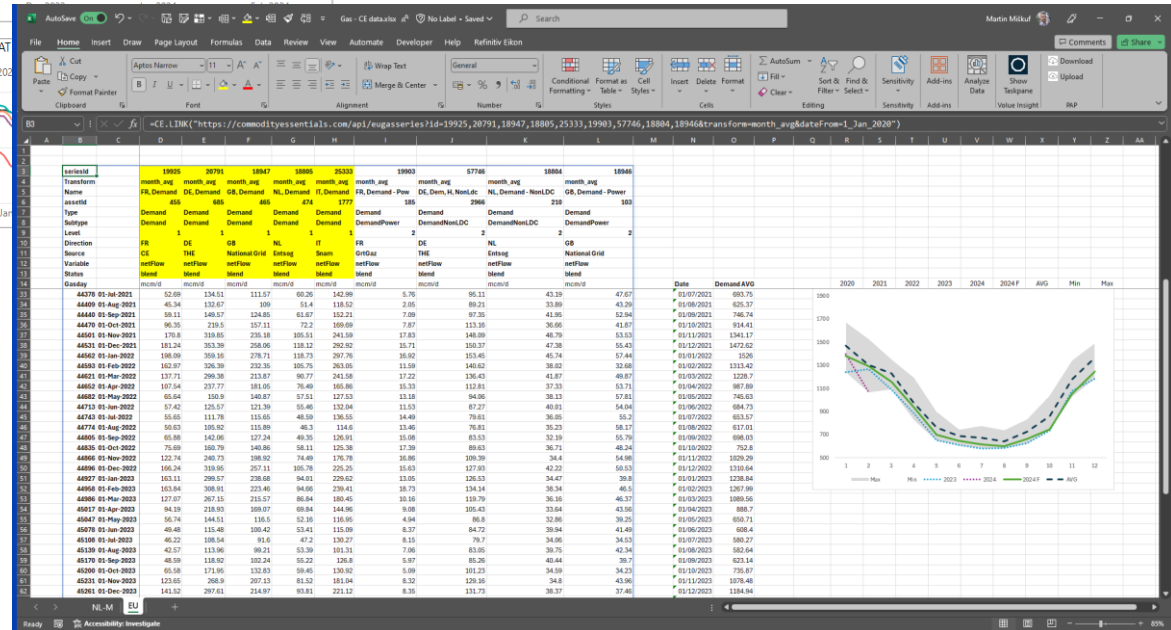
<https://commodityessentials.com/>

Offers an API and Excel Add-In.

We've successfully obtained a university license for **EPIC**



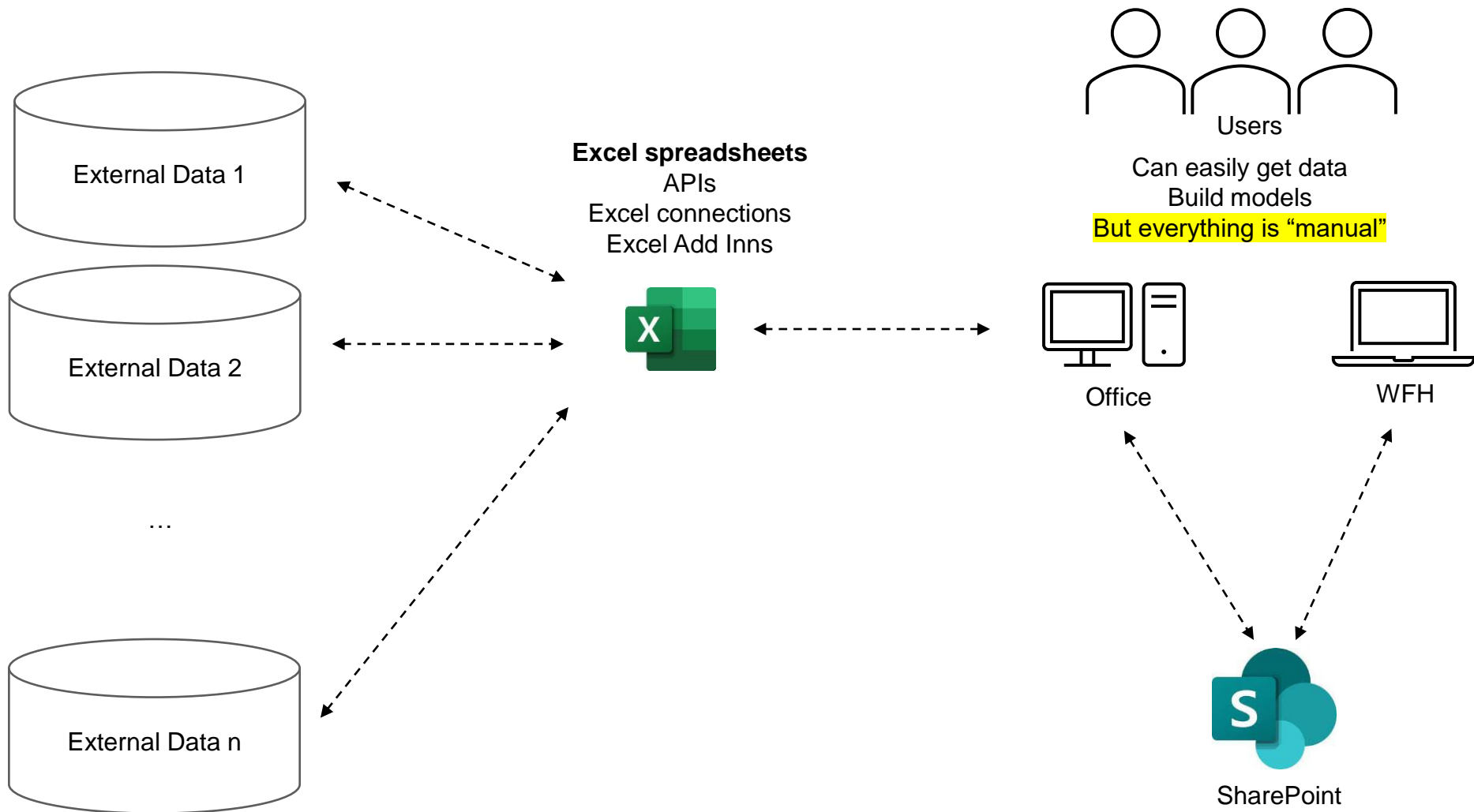
Excel spreadsheets can utilize externally built functionality. This includes formulas with API links.





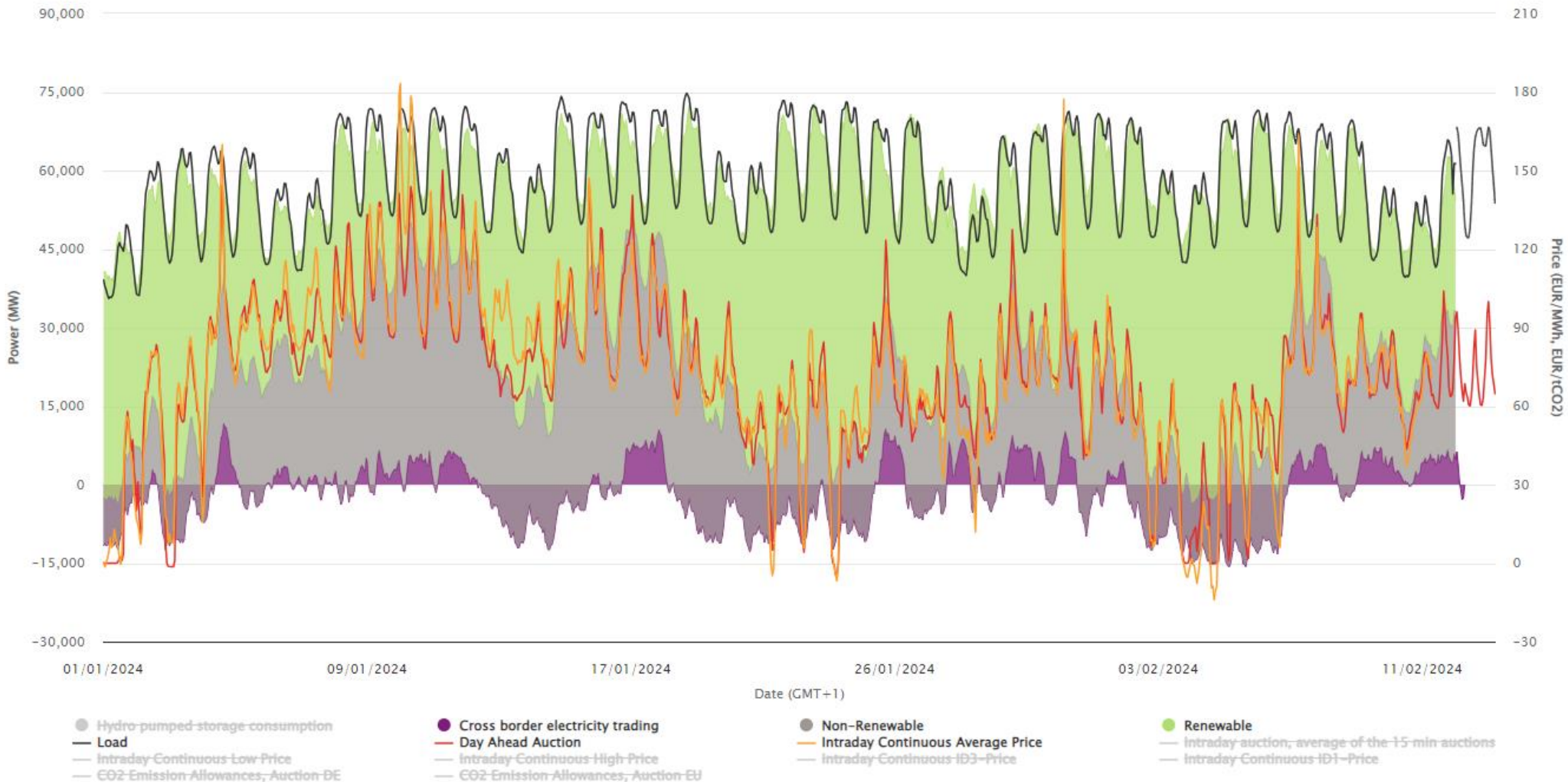
# Use case 1: Building Gas S&D (Supply and Demand) model – Excel

“Tactical solution” / There are three ways to make a living in this business: **be first**; **be smarter**; or **cheat**.



# Use case 2: Building Power S&D model – Excel & Python

Electricity production and spot prices in Germany in 2024

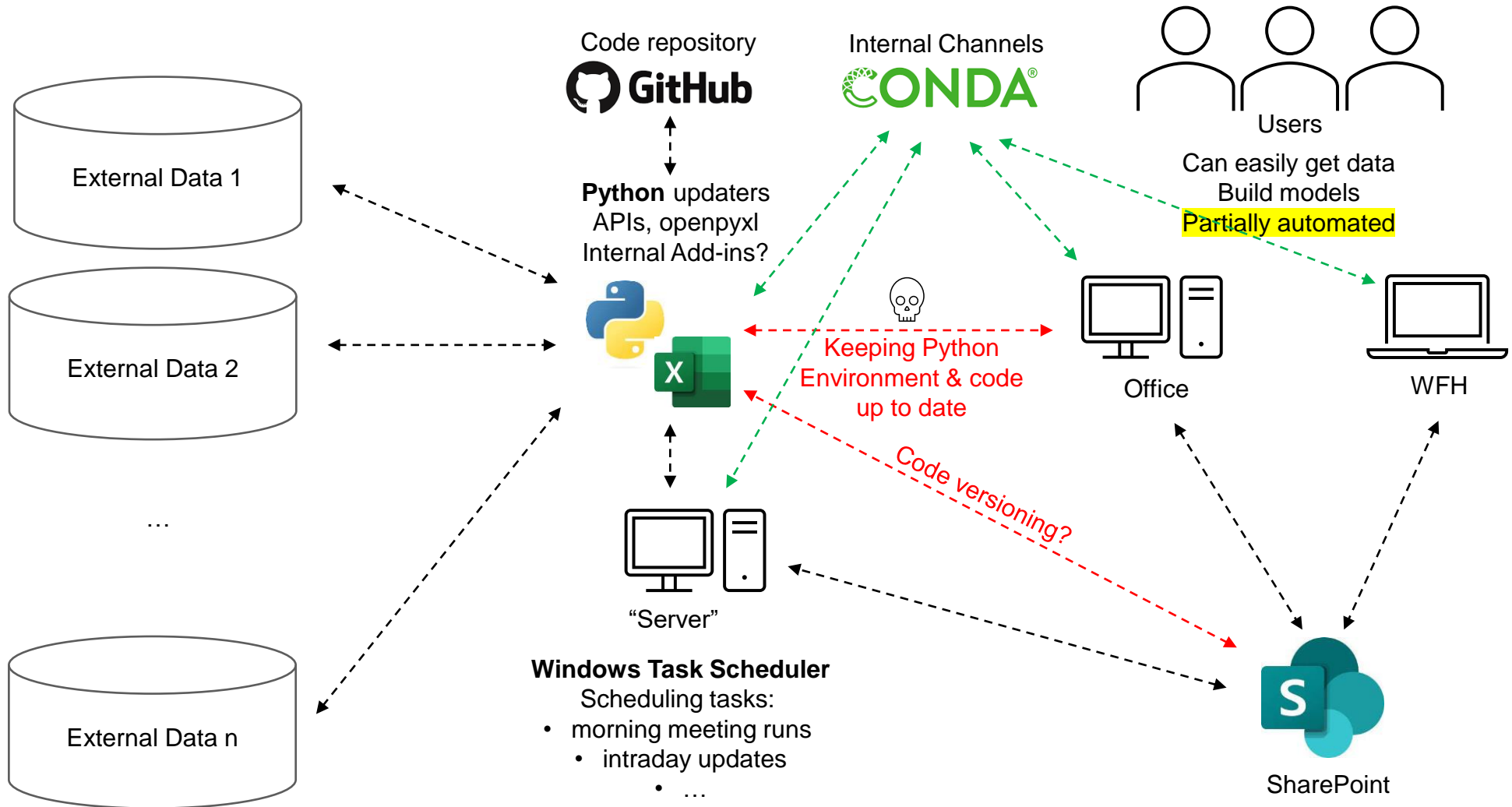


[https://energy-charts.info/charts/price\\_spot\\_market/chart.htm?l=en&c=DE&interval=year&year=2023&legendItems=01111111000000](https://energy-charts.info/charts/price_spot_market/chart.htm?l=en&c=DE&interval=year&year=2023&legendItems=01111111000000)

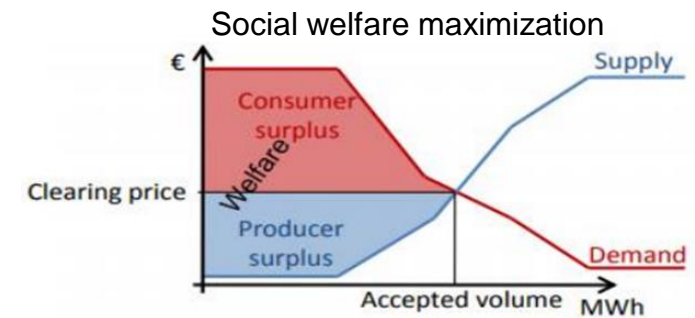
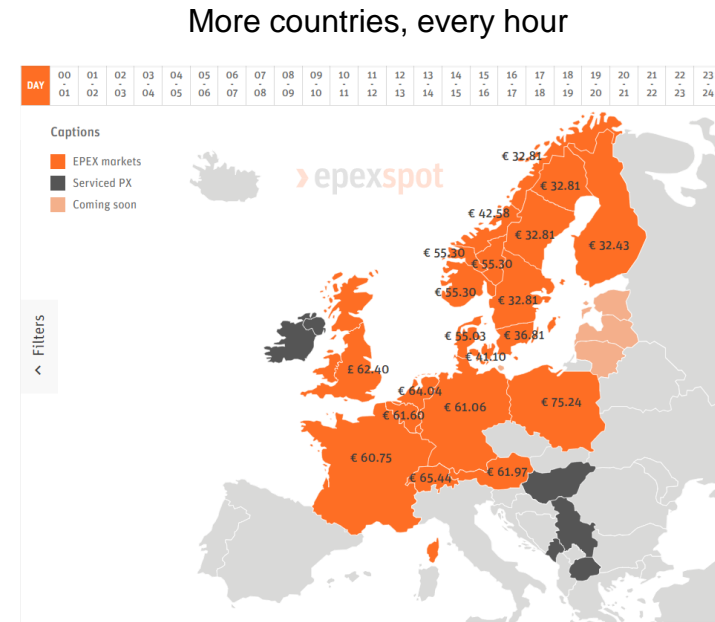
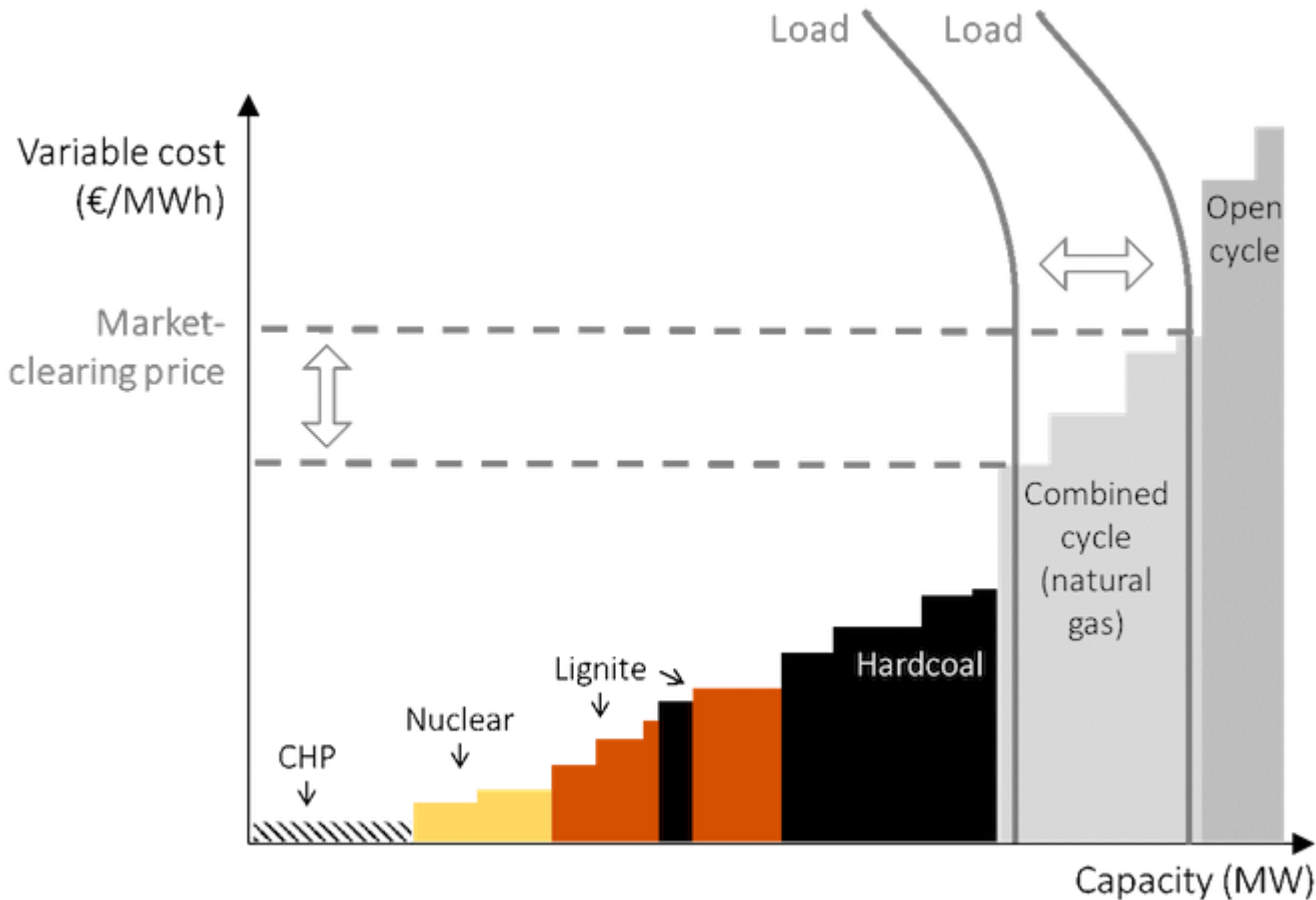


# Use case 2: Building Power S&D model – Excel & Python

“Tactical solution” / There are three ways to make a living in this business: **be first**; **be smarter**; or **cheat**.

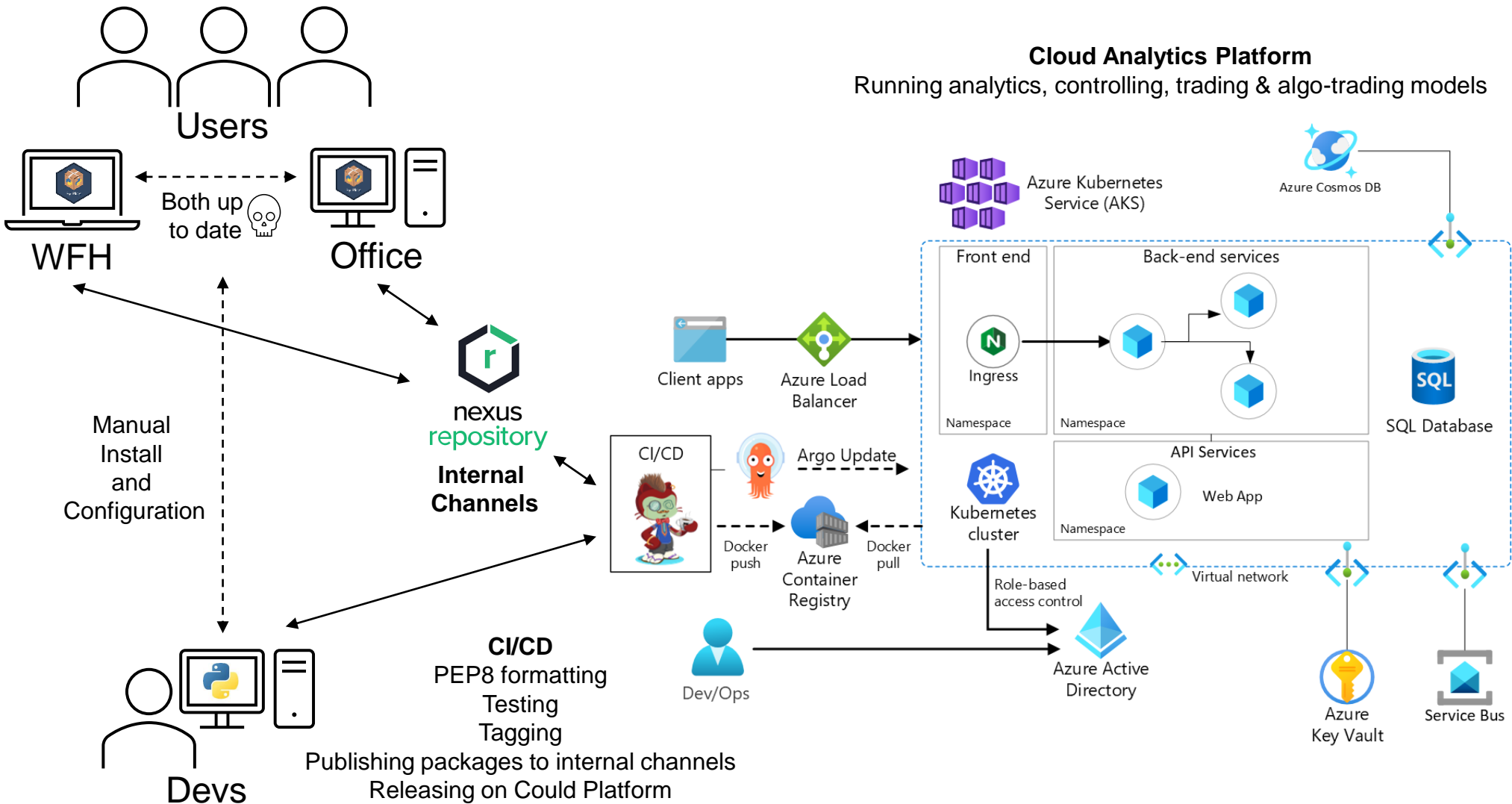


# Use case 3: Building Power DA model – Cloud Based Python Analytics Platform



Merit – order model: <http://open-electricity-economics.org/book/text/04.html>  
 EUPHEMIA Public Description: [https://www.epexspot.com/sites/default/files/2020-02/Euphemia\\_Public%20Description\\_Single%20Price%20Coupling%20Algorithm\\_190410.pdf](https://www.epexspot.com/sites/default/files/2020-02/Euphemia_Public%20Description_Single%20Price%20Coupling%20Algorithm_190410.pdf)  
 Aggregated curves: <https://www.epexspot.com/en/market-data>

# Stack for the Cloud Based Python Analytics Platform



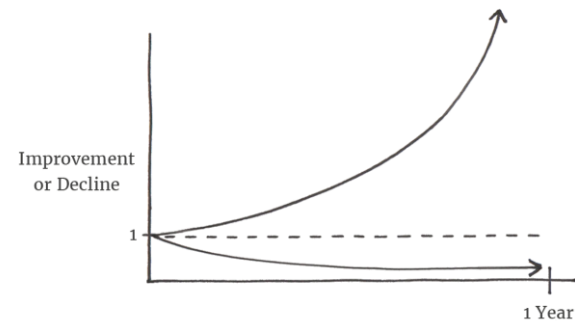
# Aspiring to Become an **EPIC** Quantitative Developer

To excel as a quantitative developer:

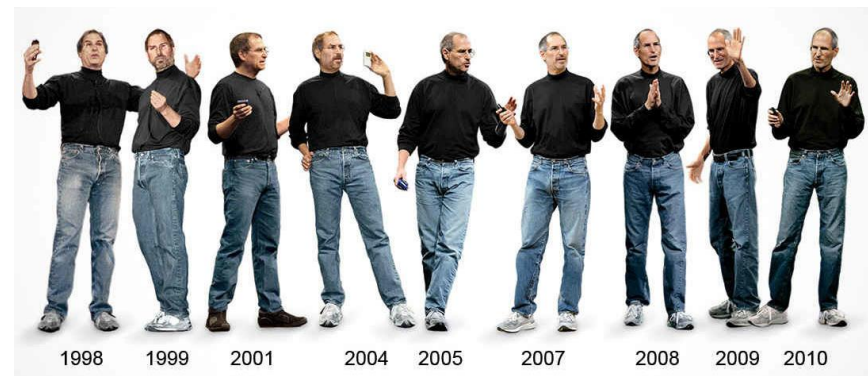
- Master Programming Languages: Become proficient in languages like Python, R, C++, or Java.
- Learn Statistical Techniques: Understand concepts like probability theory, regression analysis, and machine learning algorithms.
- Acquire Domain Knowledge: Deepen your understanding of financial markets, products, and mathematical models.
- Practice Problem-Solving: Sharpen analytical skills through regular problem-solving and participation in coding competitions.
- Familiarize with Quantitative Tools: Gain proficiency in tools like pandas, NumPy, TensorFlow, or MATLAB.
- Stay Updated: Keep informed about new methodologies, technologies, and market trends in quantitative finance.
- Develop Communication Skills: Effectively convey complex concepts to technical and non-technical stakeholders.
- **Gain Practical Experience: Seek internships or entry-level positions to apply theoretical knowledge in real-world scenarios.**
- Build a Strong Portfolio: Showcase quantitative skills through a well-curated portfolio or GitHub repository.
- Continuously Improve: Embrace lifelong learning to expand expertise in quantitative finance and software development.

## The Power of Tiny Gains

$$\begin{aligned} 1\% \text{ better every day} & \quad 1.01^{365} = 37.78 \\ 1\% \text{ worse every day} & \quad 0.99^{365} = 0.03 \end{aligned}$$



Marginal gains refer to small incremental improvements made in various aspects that collectively lead to significant overall improvement.



Decision fatigue refers to the deteriorating quality of decisions made by an individual after a long session of decision making.

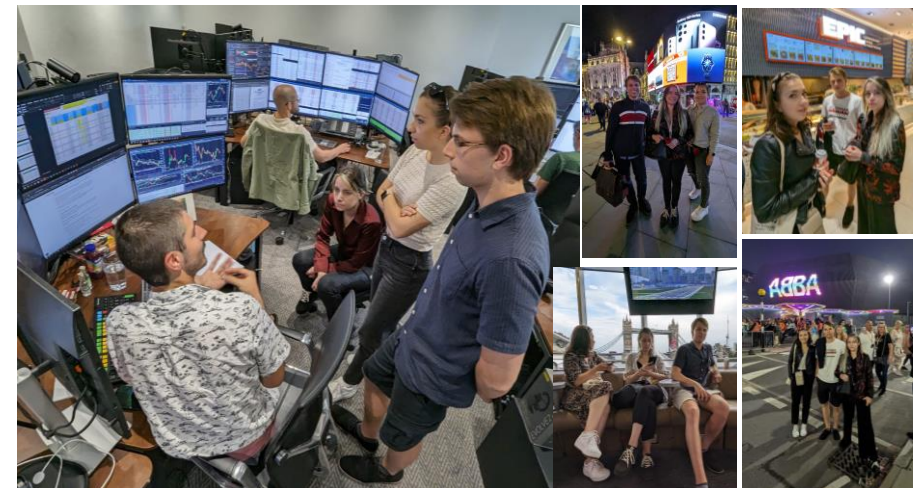
# EP Innovation Centre – “Every journey starts with the first step”

- ❑ **Enhancing Education and Research Quality:** Collaboration aims to elevate the quality of education and research at TUKE through innovative initiatives.
- ❑ **Skill Development in Commodity Market:** Provides a unique opportunity for students to acquire valuable skills in commodity market analysis and trading, fostering practical knowledge alongside academic learning.
- ❑ **Centre of Excellence - TECHNICOM Office:** TUKE hosts a Centre of Excellence where talented students can access the TECHNICOM office, equipped with excellent hardware and resources for hands-on learning.
- ❑ **Opportunities for Exposure:** Students have the chance to visit trading offices in Europe and the UK, gaining exposure to real-world trading environments and networking opportunities.
- ❑ **Empowering Talent:** The collaboration empowers talented students to excel by providing them with resources, mentorship, and opportunities to thrive in the field of commodities trading and analytics.
- ❑ **Interested? Contact us for more information.**
  - [erik.kajati@tuke.sk](mailto:erik.kajati@tuke.sk)
  - [iveta.zolotova@tuke.sk](mailto:iveta.zolotova@tuke.sk)
  - [martin.miskuf@epcommodities.cz](mailto:martin.miskuf@epcommodities.cz)

In May 2023, the research and innovation center EPIC was inaugurated within the TECHNICOM facility



Captivating snapshots of university students exploring our London office in September 2023.





# Q&A and some useful links

## □ LinkedIn

- Lion Hirth (Prof. energy study programme in DE): <https://www.linkedin.com/in/lionhirth/>
- Gabriele Martinelli (Reuters power): <https://www.linkedin.com/in/gabriele-martinelli-10bb1819/>
- Joachim Gessner (Bloomberg News): <https://www.linkedin.com/in/joachimgessner/>
- Tom Marzec-Manser (ICIS Gas): <https://www.linkedin.com/in/tom-marzec-manser/>
- Matthew Jones (ICIS Power): <https://www.linkedin.com/in/matthew-jones-5a25862a/>
- Jonathan Howells (Market reports): <https://www.linkedin.com/in/jhhowells/>
- Marcello Kolax (Tech Analysis): <https://www.linkedin.com/in/marcello-kolax/>
- Stefan Feuchtinger (Emissions): <https://www.linkedin.com/in/steffeuchtinger/>

## □ EMBER: <https://ember-climate.org/insights/>

- European Electricity Review 2024: <https://ember-climate.org/insights/research/european-electricity-review-2024/>

## □ BRUEGEL: <https://www.bruegel.org/keyword/energy>

- European natural gas imports: <https://www.bruegel.org/dataset/european-natural-gas-imports>
- Europe's under-the-radar industrial policy: <https://www.bruegel.org/policy-brief/europes-under-radar-industrial-policy-intervention-electricity-pricing>

## □ IEA reports <https://www.iea.org/analysis?type=report>

- Electricity 2024: <https://www.iea.org/reports/electricity-2024>
- Gas Market Report, Q1-2024 : <https://www.iea.org/reports/gas-market-report-q1-2024>

## □ Oxford Institute for Energy Studies: <https://www.oxfordenergy.org/publication-topic/energy-insight/#>

## □ Gas - ENTSOG: <https://gasdashboard.entsog.eu/>

## □ Power / Electricity - ENTSOE: <https://transparency.entsoe.eu/>

# EP Innovation Centre – collaboration bc., Ing., PhD. Theses & Projects

- UK Analytics, Quant and Trading department will specify some projects which will be consulted with university.
- We can categorize tasks into 2 groups:
  - Research projects (bc., Ing., PhD. dissertations)
    - Modelling energy markets using Composite AI
    - Energy security of Europe / Industry 5.0
    - Game-theoretic modelling of energy markets
    - Algorithmic trading
    - Neuro-Dynamic Programming
    - Structured convex quadratic programming models
    - Statistics of Extremes
    - Statistical Methods for Trend Detection
    - Numerical Solutions for Stochastic Differential Equations
  - Engineering projects (Commercial projects)
    - Back testing & model tuning - Time expensive verification of models build by UK Quant and Analytics team
    - Building of POC (Proof of Concepts) for new technologies
    - Other MIMO (Most Ignored but Most Obvious) business challenges
    - Euphemia and SciPy vs Mosek – mixed integer problem

